

A CAPABILITY BRIEF FOR ENTERPRISE IT LEADERS

Run the ERP. Recover the team. Reduce the TCO.

Allari is a 27-year operational partner built to absorb the run side of enterprise IT so your team can finally own the build. We specialize in JD Edwards EnterpriseOne and extend the same discipline across SAP, Oracle Fusion, PeopleSoft, NetSuite, and the adjacent stack around them.

15-MIN CADENCE

Every hour we spend on your stack is recorded in 15-minute increments and reviewed with you on a regular cadence.

OPENBOOK™

Real-time telemetry on every ticket, every resolution, every hour. No black boxes. You always know where the investment goes.

COMPRESSION CYCLE

Ticket volume drops. Resolution time drops. Your cost drops. Every quarter — structurally, not by renegotiation.

THE OPERATING MODEL

Your team was hired to build. We were built to run.

Seventy percent of enterprise IT spend is consumed by Run the Business operations — batch jobs, break-fix tickets, integration monitoring, patch cycles, user support. The same engineers responsible for tomorrow's roadmap spend their days keeping today's environment alive. We call this the Build-Run Collapse, and we were built to solve it.

WE OWN — THE RUN UP TO 100%

- Incident resolution across JDE & the adjacent stack
- Batch & scheduled job monitoring and recovery
- Customization maintenance & documentation
- Integration management end-to-end
- Dispatch, Tier 1 and Tier 2 user support
- Patch, tools release, and upgrade management
- Security configuration & compliance maintenance

YOUR TEAM KEEPS — THE BUILD

- Strategic roadmap execution
- Architecture decisions and design
- New capability development
- Vendor and stakeholder relationships
- Budget and priority decisions
- Innovation and transformation initiatives
- Every hour of capacity recovered from Run

HOW THE ENGAGEMENT IS INSTRUMENTED

POWER OF 15™

15-minute sprints

Every hour we spend on your stack is recorded in 15-minute increments. Zero hidden slack. Capacity managed the way a CIO expects it to be managed.

OPENBOOK™

100% work visibility

Real-time telemetry on every ticket, resolution, and hour. We review where the time is going with you on a regular cadence — and what to eliminate next.

COMPRESSION CYCLE

Lower TCO, every quarter

We resolve root causes, not symptoms. Ticket volume drops. Resolution time drops. Your cost drops — structurally, not by renegotiation.

“ We would truly be lost or spending a lot more money if it were not for them. Tasks we just did not have the time to address ourselves with a small IT department.

— JEFF MACKIEWICZ, IT DIRECTOR, APPLICATIONS SUPPORT • CHANNELLOCK

WHY ALLARI · WHY NOW · WHY FOR YOU

A partner that compounds value — not one that harvests it.

Enterprise IT organizations running JD Edwards and its adjacent stack carry a production environment that does not tolerate downtime — and a team that cannot afford to be distracted by break-fix work. Here is what changes the day we engage.

27 YEARS. 62 FORTUNE 150+ ENGAGEMENTS.

We have quietly engineered the operational backbone of 62 Fortune 150+ organizations for nearly three decades — including W.L. Gore, Baxter, Cardinal Health, BorgWarner, and HellermannTyton. Manufacturing is where we were forged.

WE GO BEYOND JDE.

Planned outages and cutovers, quarterly vulnerability management programs, identity & access management, cyber security response services, SAP, Oracle Fusion, PeopleSoft, NetSuite — plus custom team pods built on demand. 100+ core competencies, no scope limitations.

SENIOR LEADERS. NO SDRS. NO SCRIPTS.

Every working session is conducted by senior IT enterprise leaders. Principal Systems Leads and Senior Enterprise Engineers deliver the work — and they are the ones in the room on your cadence review. That is the operating model.

JDE IS OUR NATIVE HOME.

JD Edwards EnterpriseOne & World is where we started. Batch jobs, customizations, integrations, tools releases, ESUs — we maintain the ones your team built and the ones no one fully understood when they were inherited.

A CONTINUOUS TCO COMMITMENT.

We manage your budget as if it were our own. The Compression Cycle eliminates recurring work — our revenue on a given scope compresses over time. Easy-in, easy-out engagements. No lock-in. No rigid long-term contracts.

PERMANENCE, NOT PRIVATE-EQUITY TIMELINE.

We answer to the P&L, not to an investor exit. We don't grow by accumulating clients; we deepen the ~20 active partnerships we have. Losing even one is felt across the organization. That is the incentive structure.

PROOF · EXECUTION OUTCOMES

1.77d

Mean ticket resolution ·
HellermannTyton

92%

On-time delivery during
S/4HANA migration

64%

Dev cost reduction · JDE
parallel projects

25 FTEs

Absorbed by Shared
Services · W.L. Gore

ENGAGEMENT MODEL · FIRST 90 DAYS · NEXT STEPS

Easy in. Easy out. Measured from the first 15 minutes.

You decide how much of the Run to hand us — advisory, co-managed, or fully operated. You decide the pace. You see every hour, every ticket, every resolution in real time. And you can leave anytime. Our clients don't — because the model delivers.

HOW YOU CAN ENGAGE

ADVISORY

Selection, readiness, and roadmap oversight. Senior leaders working alongside your team on where capacity is leaking and what to compress first.

CO-MANAGED

We own defined portions of the Run — tickets, batch, integrations, patch cycles — while your team keeps the Build. OpenBook™ transparency throughout.

FULLY OPERATED

Total operational custody. We absorb 100% of the Run on JDE and/or the adjacent stack on a consumption model. Your team recovers ~40% of the day.

WHAT THE FIRST 90 DAYS LOOK LIKE

DAY 0 - 30

DISCOVERY & INSTRUMENTATION

Working sessions with your Principal Systems Leads. We map the Run workload, deploy OpenBook™ telemetry, and baseline ticket aging, resolution time, and recurring-issue patterns.

DAY 31 - 60

OPERATIONAL CUSTODY BEGINS

Embedded teams start absorbing defined Run workstreams. 15-minute time accounting is live from day one. First regular cadence review with your IT leadership.

DAY 61 - 90

COMPRESSION CYCLE ENGAGED

Root-cause elimination begins retiring recurring tickets. First quarterly TCO review — with evidence, not assertions. Forward plan for capacity reallocation.

NEXT STEP — A SCOPED ENGAGEMENT PROPOSAL

Advisory, co-managed, or fully operated — tailored to your environment.

We will evaluate your JDE environment and the adjacent stack with your team, define the Run workstreams best handed to Allari, and return a scoped engagement proposal with capacity, cadence, OpenBook™ reporting, and a projected TCO trajectory — all conducted by senior IT leaders.



Talk to a senior partner.

No SDRs. No scripts.

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